

Sales Specialist

Location: Guangzhou

Sector: manufacturing

Starting date: ASAP

Report to: sales manager

Job Reference : CDS-2023-028

ABOUT THE COMPANY

Our client is a world leading manufacturer of containers for the pharmaceutical industry, with facilities in locations around the world. Our client has more than 1,000 employees in China and is now recruiting a sales specialist due to business needs, as described below.

RESPONSIBILITIES

- Maintain sales on the determined sales area in accordance with the strategy communicated by hierarchy.
- Ensure all necessary daily administrative operations under her/his sales manager's supervision to maintain and develop the markets that have been attributed to him/her.
- Follows all elements relating to account management: forecasts, orders, stocks, shipments and deliveries, payments, late payments, claims and quality in relation internally with relevant departments and externally with clients.
- Launches and follows up with the manager new developments in connection with the Technical Department of the factory concerned.

REQUIREMENTS

- Bachelor's degree or above.
- A background in sales, two years related working experience is preferred.
- Good reading and written English, fluent in English and French is preferred.
- Be sensitive to numbers, good communication and coordination skills.

APPLICATION

Please send your resume and your motivation letter to:

sc-recruitment@ccifc.org

Mail subject : Your name | Sales Specialist - Guangzhou [CDS-2023-028]

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