

Project Solution Engineer

项目方案工程师

Location: Beijing

工作地点: 北京

Starting date: ASAP

到岗时间: 尽快

ABOUT THE COMPANY 公司简介

The company is one of the largest telecommunications operators in the world, with diversified operations in more than 50 countries. It is not only well-known in Europe, its subsidiaries can provide all kinds of modern communication services for the community. With the opening up of the international and domestic communication markets, the company has undergone internal restructuring and placed greater emphasis on the purpose of market orientation and customer service.

该公司是世界上一家大型的通信运营公司，目前已在五十多个国家发展了多种业务。它不仅在欧洲知名，其所属子公司更可为社会各界提供各种现代化的通信服务。随着国际、国内通信市场的开放，公司进行了内部改组，更加强调面向市场和为客户服务的宗旨。

RESPONSABILITIES 主要职责:

- Work with the team in France to discuss & design the solution according to Enterprise customers' requirements
与法国企业物联网团队合作，根据企业客户的需求，讨论并设计有针对性的解决方案
- Manage the new requirements coming up from the enterprise customers and primarily try finding solutions where the existing service would be sufficient to fulfill customers' expectations
管理来自企业客户的需求，在现有的服务、技术范围内找到可以满足客户期望的解决方案
- Support the team on manufacturers / products scouting in the Chinese ecosystem
支持企业团队在中国生态系统中寻找合适的制造商/产品
- Engagement with identified partners to strength the ecosystem
- 寻找合适的合作伙伴建立合作，加强生态系统
- Enterprise the market analysis and marketing trends follow up
- 企业物联网市场分析和市场趋势跟踪
- Look for potential business opportunities in Chinese market
- 在中国市场寻找潜在的商业机会

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REQUIREMENT 职位要求:

- M.S. degree or above in computer science or telecommunication.
计算机科学或电信专业硕士或以上学历。
- Good knowledge of telecom domain (technology, protocol...)
良好的电信领域知识(各种通信技术, 通信协议...)
- Curiosity and strength of proposals are essential (allows to cover themes of tomorrow)
对行业有好奇心, 敢于创新
- Good communication – Fluency in English is a must, and French is a big plus.
良好的沟通能力——必须英语流利, 如会法语更佳。

APPLICATION:

Please send your resume to: bj-hr@ccifc.org

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