

Sales Manager

Company

Our company client is a dynamic society in development in home decoration market, the company is recruiting to join a strong growth environment and relationship with its Chinese partner

Positioned as a dynamic and innovative actor market, company has a visual identity and a strong editorial line. Already has clients based in major economic world area. The company is located in Europe, North of America and Australia.

Their products line count more than 10 000 references, are diverse, innovative, and qualitative. Employees of this company are each of them professional, rigorous, dynamic and having a team spirit.

The position is based at Yiwu

Responsibility

- Manage the global business strategy in order to increase the sales
- A constant interface with Chinese management, the service and sales direction based in France.
- Carry out an analysis of business activity with regular key points and recurrent elements.
- Manage a sales team of 8 people
- Create process and methodology for the sales force
- Organize visiting and meeting (client presentations...)

Requirement

- Global vision on the market, good understanding of western culture helping your mission in the company
- Be proactive, sense of team work and good communication
- Organization skills, take care of details, respect of commitment, multitask
- Technical skills: Excel, PowerPoint, Word
- Chinese nationality, fluent in English

Please send your resume to: sh-recruitment@ccifc.org