

Sales Engineer

Location: Foshan

Sector: Manufacturing

Starting date: ASAP

ABOUT THE COMPANY

Our client, a specialist on the interconnect field, offers solutions for different markets including aeronautics, space, military, medical, industry, electronic, automotive, energy and research. The group has plentiful experience in designing and manufacturing custom design wires, composite cables, flat flex cables, cable assemblies, stamping, molded and over-molded components, connectors, and mini systems for high tech applications.

MISSIONS

- Assist to follow-up new products to enter the market maintenance work.
- Responsible for identifying potential customers or sales opportunities and spread the necessary market research and market competitor analysis
- Responsible for visit customers, provide customer the product or service
- Do report after visiting the customer
- Assist to handle customer audit
- Assist to handle customer complaint
- Be responsible for collecting payment from customers

REQUIREMENTS

- Bachelor's degree or above
- At least 1-year relevant sales experience
- strong market analysis, marketing and promotion ability and good interpersonal communication and coordination ability, analysis, and problem-solving ability.
- Familiar with line, cable (connections) industry product market, have the corresponding product sales experience, understand the mainstream industry technology
- Fluent in written and oral English
- Good learning ability and mental challenges

APPLICATION

Please send your resume to: sc-recruitment@ccifc.org

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