

Sales Engineer

Location: Beijing

Sector: Railway industry

Starting date: ASAP

ABOUT THE COMPANY

Our client is a worldwide manufacturer of railway maintenance and OHL equipment. It is amongst the world's leading companies in the design, manufacture and supply of machinery dedicated to track and overhead line installation, maintenance and renewal.

MISSIONS

Under the Management of the General Manager and the sales director:

- To cooperate with the regional sale manager to communicate with the client, in charge of the machines' demonstration, evaluating and collecting the clients' technical request and proposing technical solutions.
- To deal with one part of China for direct contact with customers and distributors.
- During the project, for the machine installation condition, following the machine delivery situation. preparing for machine installation and commissioning.
- To provide the machine operating training to the clients.
- To respond the technical question request by clients, then share feedback with the factory.
- To keep good communication with the clients for the machines' using situation.

REQUIREMENTS

- Major in engineering of electrical or mechanical; Bachelor and above;
- 5 years and above working experience in electrical or mechanical industry or in Railways industry.
- Communication and interpersonal skills Good operating capacity, willing to work in hard condition.
- Good communication skills, especially communicate well with clients
- Fluent English, French would be a plus
- Computer skills Windows; Office; sales force is a plus
- Physical condition allows normal outdoor working, and adapt frequent business trip

APPLICATION

Please send your resume to: zhao.lys@ccifc.org

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