

# Development Manager

## Company

Our client, as a pioneer and the Number 1 in France since 1996 in the barcode labeling sector, the company is today a major player and has been working on a long-term basis with the internationally distributed big names of the French fashion industry. The group and its International network, owned in its own right by the parent company, provides its textile and ready-to-wear sector clients with a complete range of customized services and solutions for tagging and protection at source. As a creator of solutions in the textile and fashion industries, the company guides their clients through to the completion of the clients' labelling, anti-theft tagging and packaging projects.

Location: Hangzhou

## Responsibilities

- Responsible for scheduling and arranging the daily work of the Development Department, and coordinating the work cooperation of various positions. Strengthen the cooperation and cooperation with other departments ;
- According to the company's overall development goals and the product development needs of French headquarters, organize product research, formulate product development strategies and medium and long-term product development plans and organize their implementation, and take the main responsibility for the timeliness and quality ;
- Formulate and improve the work responsibilities, work rules and regulations, be responsible for supervising the implementation, and the assessment of monthly employees;
- Responsible for the filing and management of the department's technical drawings, technical data, and samples to be confirmed. Develop a strict system for the delivery of documents and materials, and make use of technical materials reasonably and fully;
- Responsible for collecting industry product information, market development of similar products and various feedback and needs of consumers, and developing new products according to the product market and consumer needs. Keep abreast of the development trend of the clothing accessories industry, give reasonable suggestions , and promote the product innovation according to the current situation;
- Responsible for product and process improvement of original products to enhance product competitiveness;
- According to the company's development strategy, make a good supplier reserve, and jointly establish a supplier management system with the purchasing department, supplier management, promptly eliminate unqualified or substandard suppliers, and develop new suppliers in time to ensure existing suppliers can meet the production needs;
- Follow up a series of issues from development → bulk confirmation → purchase order → production → qualified delivery of new products, follow up the delivery date of new products and assist the company's logistics department to reach the delivery date of newly developed goods, ensure The normal production and timely delivery;
- Assist the general manager and CEO in supply chain management and cost control, and give full play to personal initiative;
- Cooperate with the general manager and CEO to formulate the company's development plan, and put forward reasonable suggestions on the company's development direction;
- Other matters.

## Profile

- Educational background: college degree or above, no major limitation;
- Work experience: More than 5 years of experience in channel development, familiar with channel development and its operating mode;
- Professional qualifications:
- Have relevant industry supplier development experience and resources are preferred, such as: label, logo, garment hanging pellets, tag processing and production industries;
- Have experience in large-scale platform channel expansion, and relevant channel expansion management experience is better;
- Result-oriented, with strong merchant negotiation and communication skills, good at teamwork , and strong resistance to pressure;
- Fluent in spoken and written English. and French is one plus

***Please send your resume to: [sh-recruitment@ccifc.org](mailto:sh-recruitment@ccifc.org)***