

## BD Manager

**Location: Beijing**

**Sector: Energy**

**Starting date: November 2020**

### RESPONSABILITIES

- To search and discover potential project that fits company strategy.
- To make annual business development plan and follow up its implementation.
- To select and evaluate potential project.
- To compose, check and report related project materials.
- To coordinate and work with other related department such as: technique dept, project dept, legal dept, etc in the stage of project developing;
- To be responsible for the business negotiation, and push project substantial development;
- To maintain the relationship among customers, partners and government;
- To finish other task that superior assigns.

### REQUIREMENTS

- Fluent in English.
- 8 years relevant working experience.
- Bachelor degree.
- Knowledge on field of vehicle etc.
- National approval process and related policy on vehicle project.
- Process of vehicle project investigation and development.
- Negotiation skill.
- Spirit of dedication and teamwork.
- Strong sense of work planning. Be independent on potential project investigation and report.
- Outstanding writing and expression ability, divergent and logical thinking, be good at summarizing and analyzing.
- Good ability on information searching from Chinese/foreign database/material. Translation and reading ability on Chinese and English material
- Strong learning ability, communication and coordination ability, proactive, accountable for the work, able to travel frequently.
- Prefer candidate with effective relationship and channel in automotive industry

## APPLICATION

Please send your resume to: [zhao.lys@ccifc.org](mailto:zhao.lys@ccifc.org)