

## Business Director

### Company

Our client is a world famous international multidisciplinary practice and a key player in the transformation of urban space, with its headquarters in France . By expanding its activities abroad, it set its subsidiary corporations in many countries and regions, including Beijing and Shanghai in China, Vietnam, Morocco, Abu Dhabi, Doha in Quarter, India and Russia, etc.

Currently, it brings together 900 people and more than 30 nationalities, professionals from diverse disciplines: architects, urban planners, designers, engineers, economists, architectural programming consultants and construction operation managers, which formed an international team with enormous strengths. It offers the expertise in all areas of urban planning and construction: multimodal hubs, railway stations, public space and public amenities, offices, hotels and housing, commercial buildings, industrial architecture and technical facilities.

### Responsibilities

- To take full charge of business management according to corporate strategic development and plan: establish ,decompose and implement business goal , ensure its achievement.
- Responsible for market research of the subsidiary, make reasonable business evaluation and market analysis, to put forward suggestions for business strategy adjustment
- To develop potential projects ,in charge of business negotiation ,contract signing and recovery or other related matters.
- Responsible for team management and team building, inheritance of corporate culture;
- Monitor the operation situation of branches all over China. Coordinate and work with other branches to assure common development .
- To maintain the relationship with clients,partners ,and vendors ect.
- Other tasks assigned like reception of directors from French headquarter.

### Requirements

- Bachelor degree or above ,major in in architectural management/other related studies(architecture, landscape, planning, structural engineering etc) .
- Excellent command of written, reading, and spoken French( mandatory).
- More than 6 years working experiences on business, sales and marketing. ( working experiences in famous design institute / famous foreign design agency are preferred), be able to finish the above work independently.
- Excellent team management skills, organizational skills.

**Please send your resume to:**  
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