

BD Manager

Company

Our client is a global leader in optimized resource management. With a strong presence in China ,it is committed to design and provide water, waste and energy management solutions that contribute to the sustainable development of communities and industries. As a key player in energy management, it has unique expertise in energy efficiency, heating and cooling network management and renewable energy production.

Responsibilities

- Contact and develop new project;
- Push and follow up the development of project;
- Write project report.
- Search and discover potential project that fits company strategy.
- Make annual business development plan and follow up its implementation.
- Select and evaluate potential project.
- Compose, check and report related project materials.
- Coordinate and work with other related department such as: technique dept, project dept, legal dept, etc in the stage of project developing;
- Be responsible for the business negotiation, and push project substantial development;
- Maintain the relationship among customers, partners and government;
- Finish other task that superior assigns.

Requirements

- Bachelor degree or above .
- Good master of written, reading, and spoken English.
- 5+ years working experiences in MNC.
- Knowledge on field of energy, such as generation theory, coal, biomass etc.
- National approval process and related policy on energy project.
- Process of energy project investigation and development.
- Familiar with MS Office.
- Spirit of dedication and teamwork.
- Strong sense of work planning. Be independent on potential project investigation and report.
- Outstanding writing and expression ability, divergent and logical thinking, be good at summarizing and analyzing.
- Good ability on information searching from Chinese/foreign database/material. Translation and reading ability on Chinese and English material
- Strong learning ability, communication and coordination ability, proactive, accountable for the work, able to travel frequently.

Please send your resume to:

zhao.lys@ccifc.org