

Sales Specialist

Location: Guangzhou

Sector: Manufacturing

Starting date: ASAP

Report to: Sales manager

Job Reference : CDS-2023-028

ABOUT THE COMPANY

Our client is a world leading manufacturer of containers for the pharmaceutical industry, with facilities in locations around the world. Our client has more than 1,000 employees in China and is now recruiting a sales specialist due to business needs, as described below.

RESPONSIBILITIES

- Responsible for order-related operations, including going through the internal digital approval process, executing contracts, recording and tracking orders from clients and factories, coordinating shipments and arranging payments.
- Assist the sales manager in effective communication with clients to understand their needs; follow up on the progress of new technologies in the company's factory to identify sales opportunities; and support the manager in completing related sales tasks, such as quotations and reports.
- CRM : client information collection & classification; responsible for consumer relationship maintenance in a daily basis.
- Visit clients in the Asia-Pacific region as needed.
- Responsible for **project development and follow-ups**.
- Complete other tasks assigned by supervisors.

REQUIREMENTS

- Bachelor's degree or above. Chemistry, Pharmacy or related science and engineering background preferred.
- 2+ years of relevant **project management** and **business development** would be preferred.
- Good reading and written English, fluent in English and French is preferred.
- Proficient in office software.
- Sensitive to numbers, good communication and coordination skills.
- Able to multitask under pressure.

APPLICATION

Please send your resume and your motivation letter to:

sc-recruitment@ccifc.org

Mail subject : Your name | Sales Specialist - Guangzhou [CDS-2023-028]

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