Procurement Manager H/F

Location: Guangzhou
Sector: Electronics
Starting date: ASAP
Job Reference: CDS2026044

Mission

Define, deploy, and lead the Procurement strategy for the commodities within the assigned scope, in alignment with the Global Procurement strategy. Own overall portfolio performance across competitiveness, value creation, supplier performance, innovation, risk, capacity, quality, and supply security. Manage and develop the Buyers within the assigned scope.

RESPONSIBILITIES

1. Strategy & Sourcing

- Define and implement the Procurement strategy for assigned commodities.
- Analyze supply markets, capacity, risks, technologies, and cost drivers.
- Define sourcing strategies, negotiation roadmaps, and performance objectives.
- Lead strategic RFQs and sourcing decisions.

2. Supplier & Contract Management

- Define, rationalize, and manage the supplier panel.
- Prepare and conduct major negotiations covering price, productivity, payment terms, capacity, contracts, MOQ, and lead times.
- Lead Supplier Performance Reviews, Business Reviews, and improvement plans.
- Lead major contractual topics.

3. Cost & Risk Optimization

- Drive savings, cost avoidance, TCO optimization, and commercial-term improvements.
- Lead supplier segmentation and risk management covering dependency, sole source, capacity, continuity, and mitigation.
- Develop dual sourcing, alternatives, reserved capacity, and continuity plans.
- Promote supplier innovation with R&D.

4. Team Leadership & Cross-functional Alignment

- Manage and develop the Buyers within the assigned scope by setting priorities, supporting their skills development, and fostering their autonomy.

With over 10 years of experience, CCI FRANCE CHINE Recruitment Department supports companies in their recruitment needs and helps candidates find a professional opportunity across China.

To access more job offers, consult ccifc.org

- Ensure alignment between Commodity strategy, Buyer activities, and project requirements (without overlapping with Project Buyer / Supply Chain Project roles).
- Contribute to reporting, budgets, forecasts, and savings roadmaps.
- Escalate global arbitration needs and major strategic commitments to the Global Procurement Director.

REQUIREMENTS

- **Education:** Master's degree in Procurement, Supply Chain, Business Administration, Engineering, or a related field.

- **Experience:** 10+ years of procurement experience in an international industrial environment. Proficient in category strategy, sourcing, negotiation, and supplier management, with proven experience in complex negotiations and team/functional leadership.

- **Technical Skills:** Strong command of ERP systems, Excel, and analytical tools, with excellent capabilities in supply-market, cost, and supplier-risk analysis.

- **Language:** Fluent Business English.

- **Comprehensive Competencies:** Clear leadership and results-oriented mindset; skilled in cross-functional and international communication and influence; able to create value, drive the growth of suppliers and teams, and effectively balance short-term needs with long-term strategy.

APPLICATION

Please send your resume and your motivation letter to:

sc-recruitment@ccifc.org

Mail subject: Your name | Job title - location [Job reference]
Ex. Your name | Procurement Manager H/F - Guangzhou[CDS2026044]