Beauty Sales Supervisor

Location: Guangzhou
Sector: Packaging & Containers / Glass Packaging
Starting date: ASAP
Job Reference: CDS2026040

ABOUT THE COMPANY

Our client is a world leading manufacturer of containers for the pharmaceutical industry, with facilities in locations around the world.

RESPONSIBILITIES

- Drive sales execution in the assigned region in alignment with company strategy and management direction.
- Proactively identify and develop customer opportunities; manage end-to-end client relationships and market expansion initiatives.
- Handle daily sales administration and operations under the guidance of the sales manager; represent the company professionally across all in-person, written, and phone communications.
- Assist in new project management, including SR (Sample Requests), RFQ follow-ups, and project tracking etc.
- Oversee full-cycle account management: sales forecasting, order processing, inventory monitoring, shipment and delivery coordination, payment collection, overdue payment follow-up, and claims/quality issue resolution—coordinating internally with relevant departments and externally with clients.
- Perform other duties as assigned.

REQUIREMENTS

- 3+ years of experience in sales or related roles in packaging industry, glass industry background is a plus.
- Serviced P&G is a plus, experienced in large-scale manufacturing companies (with own production facilities) is preferred;
- Excellent communication and interpersonal skills are essential.
- English is mandatory; Excellent written and verbal communication skills in English (CET-6 or equivalent)
- Good in Microsoft office (PPT/Excel/Word).
- Detail-oriented with strong sense of responsibility.
- Excellent teamwork spirit, quick learner with a proactive attitude.

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APPLICATION

Please send your resume and your motivation letter to:

sc-recruitment@ccifc.org

Mail subject: Your name | Job title - location [Job reference]

Ex. Your name | Beauty Sales Supervisor –Guangzhou[CDS2026040]

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