

Global Supply Manager

Location: Shenzhen

Sector: Renewable Energy

Starting date: ASAP

Job Reference: CDS2026038

ABOUT THE COMPANY

Our client is a technology company building mesh-grid solar systems that provide affordable electricity to off-grid communities across Africa, Southeast Asia, and Central America.

RESPONSIBILITIES

1. **Procurement of major categories**
 - Own purchasing for PV modules, LFP batteries (cells & packs), inverters, cables, mounting rails & structures.
 - End-to-end: quotation, negotiation, PO, production & delivery tracking, expediting, invoice reconciliation.
2. **Commercial negotiation & contracts**
 - Negotiate price, terms, and volume with category suppliers; conduct regular price reviews.
 - Own category cost-down plan and deliver verified year-on-year cost reductions.
 - Draft and administer framework purchasing agreements, supply agreements, and warranty terms with Legal & Finance; track compliance.
3. **Market intelligence & cost**
 - Know the market and reasonable pricing for each category.
 - Monitor commodities and policies affecting category prices; stay ahead of market movements.
 - Manage and escalate supply risk early with recommendations.
4. **Supplier relationships & performance**
 - Primary commercial contact and day-to-day owner of category supplier relationships.
 - Keep lead times, MOQs, price tiers, payment terms, and capacity commitments accurate as the single reference for Planning.

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5. **Sourcing & supplier development**

- Screen and qualify new suppliers under the supplier qualification process.
- Establish and maintain a qualified second source for single-sourced high-value items.

6. **Support to Quality, Compliance & Planning**

- Obtain supplier documentation and certifications.
- Provide volume-price analysis for order-quantity decisions and supply-side risk/constraint view into monthly S&OP cycle.

REQUIREMENTS

- 5+ years buying LFP batteries, inverters, PV modules, cables, or mounting structures in the solar or energy storage industry, with hands-on experience buying batteries and inverters.
- Managed $\geq$ US\$10M/year of purchased spend, or $\geq$ US\$5M/year in one of the above categories.
- Closed negotiations and contracts, ideally framework agreements with tier-1 suppliers.
- Deep category market knowledge that holds up in negotiation; able to build a should-cost model unprompted.
- Experience qualifying and onboarding new suppliers, including factory assessments.
- Experience with supplier performance management.
- Fluent Mandarin and business-level English, written and spoken — able to negotiate with suppliers in Chinese and report/work with a global team in English.
- Willingness to travel regularly to meet suppliers and production partners in China.

APPLICATION

Please send your resume and your motivation letter to:

sc-recruitment@ccifc.org

Mail subject: Your name | Job title - location [Job reference]

Ex. Your name | Global Supply Manager - Shenzhen[CDS2026038]

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