

Project Manager / POS

Location: Guangzhou

Sector: Luxury production; Merchandising; Manufacturing & Services

Starting date: ASAP

Profile: Local

Job Reference: CDS2026030

ABOUT THE COMPANY

Our client is a globally active team with expertise in delivering premium merchandising solutions. They partner with top-tier brands, connecting them with manufacturers across multiple regions, including Asia, to bring projects to life. Alongside their core offerings, they enhance client value through services like quality assurance, supplier evaluations, testing, logistics coordination, storage solutions, and creative design support.

MISSION

Our client is looking for a **POS Displays Project Manager** to lead the end-to-end development of retail display solutions—from countertop units and floor displays to shop windows and signage—ensuring brand-aligned, technically feasible, and cost-optimized deliverables across multi-material construction.

RESPONSIBILITIES

Client brief interpretation and concept development

- Critically review RFQs and brand briefs to identify missing specifications, structural risks, safety considerations, and installation requirements.
- Translate brand visual identity and architectural concepts into structural display solutions aligned with retail trends and material possibilities.
- Provide structural, material, or design recommendations to improve durability, aesthetics, sustainability, or cost efficiency.

Supplier sourcing, cost ownership and product development

- Identify, evaluate, and qualify suppliers across multi-material categories (metal, wood, acrylic, lighting, fabric, glass, plastics) based on structural capability, assembly capacity, and equipment.
- Lead quotation analysis, cost breakdown, and negotiation on pricing, tooling, and payment terms.
- Manage development from concept and drawings to prototyping, sample validation, and engineering verification for mass production.

Production follow-up, quality assurance and compliance

- Oversee mass production including structure testing, assembly feasibility, packaging protection, and installation documentation.

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- Anticipate and resolve issues related to material tolerances, finish variation, load-bearing, safety (sharp edges, stability, fire resistance), and work with quality teams to prevent defects.
- Ensure all finished goods meet applicable safety, chemical (REACH/RoHS), FSC, and destination-market compliance standards.

Stakeholder coordination and logistics execution

- Coordinate with sales, design, quality, logistics, and finance teams to ensure seamless cross-functional execution.
- Maintain professional communication with clients and suppliers in English and Mandarin.
- Manage packaging, container loading, shipping documentation, and customs clearance to ensure timely delivery in fully assembled, flat-packed, or KD format as required.

REQUIREMENTS

- Bachelor's degree or above; background in engineering, project management, or supply chain is a plus
- **Minimum 4–6 years of experience in POS displays**, visual merchandising, shopfitting, furniture components, or related fields, with proven supplier management and international trade knowledge (incoterms, logistics documentation, volume calculations)
- Strong technical understanding of fabrication methods for metal, wood, acrylic, fabric structures, and lighting; MS Office proficiency (especially Excel); ERP required; CAD/AI/PS/3D software appreciated
- Knowledge of quality methods, mechanical safety, testing standards, and export documentation
- Proactive, solution-driven mindset with strong negotiation, cost-control, scheduling, and cross-functional communication skills; able to thrive in a fast-paced environment
- **Native Mandarin and fluent English required**; Cantonese is an advantage
- Willingness to travel within Guangdong (approx. 30% of working time)

APPLICATION

Please send your resume and your motivation letter to:

sc-recruitment@ccifc.org

Mail subject: Your name | Job title - location [Job reference]

Ex. Your name | Project Manager / POS –Guangzhou [CDS2026030]

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