

## General Manager

**Location:** Zhuhai

**Sector:** Manufacturing

**Starting date:** ASAP

**Report to:** Owners

**Job Reference :** CDS-2023-046

### ABOUT THE COMPANY

Our client is a China WFOE with parent companies in Hong Kong and France, specialized in the production of plastic eyewear. Our client is part of a global group specialized in the development and the manufacturing of high end packaging and POSM for the beverage (Liquor and Spirits) and the cosmetic industries. Recognized as a leader in combined material products, the company works with the biggest brands worldwide to bring their projects to life. Our client acts as the manufacturing supplier for all the plastic parts for POSM and packaging, as the integrator for the combined materials, and as a quality control center for all products to ensure the quality meets the customers requests and high standards.

Our client challenges itself and each other to make the most beautiful and innovative packaging. It is what makes this an exciting and rewarding place to be. The company can accelerate and advance the ability to create meaningful innovations - but it will only succeed with the right people on team. Join its team and play an integral part in the growth of the business.

### RESPONSIBILITIES

- Full P&L responsibility for our plant including plastic injection, multi-material assembly and QC operations for intense and outsourced products;
- Lead day-to-day activities for all departments in the plant. Responsible for production planning and efficiency, machine maintenance, safety, certification maintenance and quality in accordance with policies, principles, and established procedures;
- Support the launch of new brands and/or products in China and around the world;
- Manage the export process in collaboration with Foshan office, ensuring compliance and timely delivery;
- Develop and coach direct reports. Set production plans and targets for teams, implement performance management process and lead safety culture;
- Implement the plant vision and growth strategies and report regularly on progress and results;
- Ensure compliance with applicable governmental/WS regulations related to commercial activities and environmental, health and safety. Implement and/or adapt policies and procedure to ensure safety and compliance;
- Partner with team in Foshan to ensure compliance with customer specifications, timing, budget and regulatory requirements;

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- Work closely with key vendors and suppliers who support the business;
- Communicate regularly and completely with owners regarding all initiatives, problems, corrective actions and progress;
- Responsible for ethical work practices in factory for all employees, vendors and customers.

## REQUIREMENTS

- Bachelor's Degree with 3-5 years of experience in a management role in QA/manufacturing environment.
- Understand and be able to interpret and analyze financial and operating statements.
- Experience leading and managing direct reports – including coaching, performance feedback, and incentives.
- Ability to interface with, influence, and gain credibility across all levels.
- Ability to conduct market research – including supply and demand analysis – to develop market point of view. Identify opportunities to grow returns and bottom-line based on current capabilities.
- Understand fundamental manufacturing and operations concepts / key levers, equipment design and capabilities that can be translated into efficient operation.
- Strong knowledge of regulatory requirements including but not limited to environmental and waste minimization, and company policies.
- Understand price / volume trade-offs and overall profit maximization.
- Must speak, read and write Chinese and English.
- Six Sigma Black Belt and/or Lean Manufacturing certification preferred.
- Experience in the luxury industry or in European or US manufacturing environment preferred.
- Speaking French would be a plus.

## APPLICATION

Please send your resume and your motivation letter to:

[sc-recruitment@ccifc.org](mailto:sc-recruitment@ccifc.org)

**Mail subject :** Your name | Job title - location [Job reference]

Ex. Your name | General Manager – Zhuhai [CDS-2023-046]

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