

## Procurement Manager- Ocean Freight

**Location:** Shanghai/Guangzhou

**Sector:** Logistics, Shipping, Freight Forwarding & Import/Export

**Starting date:** ASAP

### ABOUT THE COMPANY

Our client is a dynamic multinational company specializing in supply chain solutions, with dual operational hubs in key Asian markets. Dedicated to providing streamlined and dependable services, the organization adapts its offerings to meet the evolving demands of an international customer base. As a forward-thinking industry player, the company places a strong emphasis on client satisfaction, constantly optimizing its operations to drive seamless experiences and foster long-term partnerships worldwide.

### RESPONSIBILITIES

#### 1. Strategic Sourcing:

- Identify, evaluate, and select ocean carriers, NVOCCs (Non-Vessel Operating Common Carriers), and other service providers to ensure competitive pricing and reliable service.
- Define sourcing strategies to optimize cost and service quality.
- Monitor global market trends, including freight rates, capacity, and industry developments, to make informed procurement decisions.

#### 2. Vendor Management:

- Develop and maintain strong partnerships with carriers and logistics providers.
- Negotiate contracts, rates, and terms with vendors to secure favorable conditions for the company.
- Conduct regular performance reviews of vendors to ensure compliance with service level agreements (SLAs) and KPIs.

#### 3. Cost Management:

- Analyze and control ocean freight costs, ensuring alignment with budget and profitability goals.
- Identify cost-saving opportunities through route optimization, carrier selection, and volume consolidation.
- Prepare and present cost analysis reports to senior management.

#### 4. Operational Support:

- Partner with operations to ensure smooth shipment execution.
- Resolve procurement-related issues (capacity, pricing, service)
- Provide procurement support for special projects, such as new trade lane development or customer-specific solutions.

### REQUIREMENTS

- Bachelor's degree or higher.

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- Minimum 5 years in procurement, preferably within the international freight forwarding or shipping industry.
- Proven track record of **managing ocean freight procurement and vendor** relationships.
- Strong knowledge of ocean freight operations, including FCL and LCL
- Key relationship with one or two major carriers on Europe Trade
- Proficient in Microsoft Office (Word, Excel, PowerPoint).
- Exceptional communication and negotiation skills (oral & written) in both **English** and **Chinese Mandarin**.
- Highly self-motivated, adaptable, and able to thrive under pressure.
- Strong leadership and team management skills.

#### APPLICATION

Please send your resume and your motivation letter to: [sh-recruitment@ccifc.org](mailto:sh-recruitment@ccifc.org)

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