

BD Officer

Location: Hangzhou

Company

Our client is one of the world's leading integrated labeling suppliers with subsidiaries that conduct labeling business worldwide.

Job Responsibilities:

- 根据公司产品需求，组织产品调研、制定并实施开发策略，提升开发效率，节约开发成本，提高开发质量；
Organize product research, formulate and implement development strategies to improve efficiency, save costs and improve quality according to the company's product requirements;
- 跟进新产品询价、打样进度，确定产品材质及工艺满足客户需求以及采购单价，独立解决开发过程中的问题；
Follow up the progress of sampling, inquiry, negotiation of the price of the new product, determine the unit price, material and fabrication of the product that can meet customer needs, independently solve the problems in the development process;
- 依据供应商开发流程，独立开发供应商，不断丰富、优化供应商资源库；
Find new suppliers independently according to the standard process, and continuously enrich and optimize the supplier resource base;
- 负责跟踪询盘产品技术图纸、技术资料、待确认样品等文件资料的准确性；
Responsible for tracking the accuracy of documentation such as drawings, technical data and samples of the product;
- 分析产品材料成本构成，完成降本任务；
Analyze the costs of product materials and complete cost reduction tasks;
- 与公司品质部、采购部、生产部等多部门沟通协调，确保新品开发所有测试到位；
Communicate and coordinate with multiple departments such as the company's quality department, purchasing department and production department to ensure that all tests are in place for new product development;
- 及时收集行业产品信息、同类产品的市场发展及消费者各类反馈与需求，并根据需求开发新品；
Collect industry product information, market development of similar products and various types of consumers' feedbacks and demands, and develop new products according to those demands;
- 协助采购部门解决大货问题；
Assist the purchasing department in solving problems with large shipments;
- 完成领导交办的其他工作。
Complete other tasks assigned by the company leaders

Requirements:

- 本科及以上学历，专业不限；
Bachelor's degree or above, major not limited;
- 具备优秀的协调能力，沟通能力，团队合作精神；
Excellent coordination skills, communication skills and teamwork spirit;
- 高度的工作热情，积极进取，责任心强，有一定的抗压能力，反应速度快、执行力强，具备一定的品质意识和成本观念；
Enthusiastic, proactive, strong sense of responsibility, capable of coping with stress, reactive, strong ability of execution, certain consciousness of quality and cost;
- 流利的英语/法语听说读写。
Fluent in English / French.

Please send your resume to: sh-recruitment@ccifc.org