

## Industrial Director

### 工业总监

**Location :** Beijing

**Profile :** Local

### Missions

#### 工作职责:

Be responsible for the production organization, resource planning, investment and performance monitoring at the food processing Joint Venture to ensure the joint venture's smooth operation and commercial profitability, as well as the development of meat processing business in China, including the formulation and implementation of business strategies and plan, and achievement of commercial objectives.

负责合资企业的生产组织、资源规划、投资 及绩效监控工作，确保合资企业平稳运营并实现商业盈利，同时推动业务在中国 的发展，包括制定并实施业务战略与计划，达成商业目标。

1. Organize production, plan resource and monitor investments and result of the food processing joint venture company

食品深加工合资公司的生产组织、资源规划、 投资与成果监测

- Participate in the development of the industrial strategy of the plant, supervises manufacturing processes, guarantees operational efficiency and improves productivity.  
参与工厂工业战略的制定, 监督制造流程, 保障生产效率, 提高生产力。
- Manage all functions related to production: manufacturing, maintenance, methods, logistics, quality etc.  
管理与生产相关的所有事宜: 生产, 维护, 方法, 物流, 质量等。
- Organize the resources of the site (human, financial, technical) to guarantee the manufacturing of the products and to answer the commercial requests, and maintain a positive work environment.  
组织现场资源 (人力, 财务, 技术), 以保证产品的加工和销售需求, 维持良好的工作氛围。
- Define and follow up with the production manager the main performance indicators to evaluate the smooth operation of all the production workshops; define and optimize key action plans for plant production with the COO: production capacity, quality, human resources...  
与生产经理一起制定并跟进主要绩效指标, 评估生产车间的运行情况; 与运营总监制定并优化工厂生产的主要行动方案: 产能, 质量, 人力资源。

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- Ensure the quality of industrial activities (product's quality, process, environmental management) and implement a continuous improvement policy.  
 确保工业生产（产品质量，流程，环境管理）的质量，并制定持续改进的政策。
- Analyze sales report and market data, prepare budgets and financial reports and monitor production to evaluate business results and take the necessary corrective action.  
 分析销售报告和市场数据，编制预算与财务报告，监督生产过程以评估业务结果并实施必要改正措施
- Responsible for advancing annual investment projects (new projects, production methods, logistics, etc.), including drafting technical specifications, selecting suppliers, and implementing standards.  
 负责年度投资项目（新项目、生产方法、物流等）的推进工作，包括编制技术规范、供应商遴选及规范实施。
- Monitor the implementation and operational outcomes of short-term, medium-term, and long-term investment plans.  
 监督短期，中期和长期投资计划的实施与经营结果。
- Monitor changes in safety and quality regulations and standards, and implement policies related to environmental protection and safety.  
 跟进安全、质量法规及标准变化，执行环境保护和安全相关的政策

## 2. The development of food processing business in China

推动食品深加工业务在中国的发展

- Define and implement the company processing policy and strategy, in line with the group's overall strategy.  
 制定并实施深加工政策与战略，确保与集团整体战略保持一致。
- Define and implement business plans and objectives, assess production capacities, and make strategic decisions to achieve the company's goals.  
 制定并执行业务计划与目标，评估生产能力，做出战略决策以实现公司目标。
- Define and implement work process, ensure all the work procedures implemented are in line with Company standard.  
 制定实施工作流程，并确保所有工作程序符合公司标准。
- Stay informed about the latest industry developments and technological advancements, identify opportunities for expansion or improvement, and implement initiatives to achieve the company's strategic goals.  
 及时掌握行业最新动态与技术进展，发掘拓展或改进机遇，并实施各项举措以实现公司战略目标。
- Build professional networks, develop and maintain good internal and external relationships, promote the company's brand.  
 建立专业网络，发展和维护良好的内外关系，推广公司品牌。

## Requirements

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## 任职要求

- Bachelor degree or above, major in Food Science & Engineering, Business Administration, or other related fields  
全日制本科以上学历, 食品科学与工程, 工商管理或其它相关专业;
- Language proficiency: Chinese: Native Speaker; French: Fluent; English: Fluent  
中国籍, 精通法语, 英语流利;
- over 10 years of relevant management experience  
十年以上相关管理工作经历;
- Rich management experience in food processing plants  
丰富的食品加工厂的管理经验;
- Good knowledge of business and management principles (budgeting, strategic planning, resource allocation and human resources)  
熟悉业务及管理原则(预算、策略规划、资源分配及人力资源);
- Be familiar with industry standard equipment and agri-food technical expertise  
熟悉行业标准设备, 具备农业食品技术专长;
- A strong sense of responsibility, leading by example  
高度责任感, 以身作则;
- Strong team building, decision making and people management skills  
强大的团队建设、决策和人员管理技能。
- Excellent sino-French cross-cultural communication skills  
优秀的中法跨文化沟通能力

## 投递方式

### Application:

请将中英文简历及动机信发送至

Please send your Chinese and English CV and cover letter to

[Bj-hr@ccifc.org](mailto:Bj-hr@ccifc.org)

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